



CITY OF EL PASO BID TABULATION



BID ITEM: HIGH PRESSURE & LOW PRESSURE & BRAKE COUPLED HOSE LINE, HOSE MACHINES RENTAL & FIELD SERVICE (RE-BID)		BID # 2013-271	
BID DATE: AUGUST 7, 2013		DEPARTMENT: GENERAL SERVICES	
		GVM INC. EL PASO, TX	MASTHEAD INDUSTRIES INC. dba HOSE POWER EL PASO, TX
		SOUTHWEST SEAL & SUPPLY EL PASO, TX	
PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR	
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 1:	HOSE (MUST BE APPLICABLE WITH THE RENTAL EQUIPMENT LISTED IN PART B BELOW)	NET <input type="checkbox"/>	NET <input checked="" type="checkbox"/>
		- <u>60</u> % DISCOUNT <input type="checkbox"/>	- <u> </u> % DISCOUNT <input type="checkbox"/>
		+ <u> </u> % MARKUP <input type="checkbox"/>	+ <u> </u> % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the <u> </u> Price List or Catalog (MANUFACTURER OR BRAND NAME)		<u>NAPA</u>	<u>FLEXTRAL</u>
List Number <u> </u> Dated <u> </u>		<u>PROLINK</u>	<u>7500</u> <u>08-07-13</u>
TYPE OF PRICE LIST WHOLESALE <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER <input type="checkbox"/> <u> </u>		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <u>END USER</u>

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APPROVED BY: /s/

DATE: 8/21/13

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BID DATE: AUGUST 7, 2013										DEPARTMENT: GENERAL SERVICES	
				GVM INC. EL PASO, TX		MASTHEAD INDUSTRIES INC. dba HOSE POWER EL PASO, TX		SOUTHWEST SEAL & SUPPLY EL PASO, TX			
PART A: PRICE LIST PRICING				PRICE ADJUSTMENT FACTOR							
ITEM DESCRIPTION				NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP			
ITEM 2:	FITTINGS (MUST BE APPLICABLE WITH THE RENTAL EQUIPMENT LISTED IN PART B BELOW)			NET <input type="checkbox"/>		NET <input checked="" type="checkbox"/>		NET <input type="checkbox"/>			
				- <u>60</u> % DISCOUNT <input type="checkbox"/>		- _____ % DISCOUNT <input type="checkbox"/>		- <u>80</u> % DISCOUNT <input type="checkbox"/>			
				+ _____ % MARKUP <input type="checkbox"/>		+ _____ % MARKUP <input type="checkbox"/>		+ _____ % MARKUP <input type="checkbox"/>			
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)				<u>NAPA</u>		<u>FLEXTRAL</u>		<u>PARKER</u>			
List Number _____ Dated _____				<u>PROLINK</u>		<u>7500</u> <u>08-07-13</u>					
TYPE OF PRICE LIST											
WHOLESALE				<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>			
DISTRIBUTOR				<input type="checkbox"/>		<input type="checkbox"/>		<input checked="" type="checkbox"/>			
JOBBER				<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>			
DEALER				<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>			
RETAILER				<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>			
OTHER _____				<input type="checkbox"/>		<input checked="" type="checkbox"/> <u>END USER</u>		<input type="checkbox"/>			
TWO (2) COPIES (EITHER HARDCOPY OR CD) OF EACH CATALOG/PRICE LIST ARE INCLUDED W/THE BID PACKAGE.				YES <input checked="" type="checkbox"/>		YES <input type="checkbox"/>		YES <input type="checkbox"/>		YES <input type="checkbox"/>	
				NO <input type="checkbox"/>		NO <input type="checkbox"/>		NO <input type="checkbox"/>		NO <input type="checkbox"/>	

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BID DATE: AUGUST 7, 2013 **DEPARTMENT: GENERAL SERVICES**

			GVM INC. EL PASO, TX	MASTHEAD INDUSTRIES INC. dba HOSE POWER EL PASO, TX	SOUTHWEST SEAL & SUPPLY EL PASO, TX
PART B: RENTAL EQUIPMENT					
ITEM 1.	DESCRIPTION	QTY	END ASSEMBLY MACHINE	END ASSEMBLY MACHINE	END ASSEMBLY MACHINE
	MANUFACTURER / BRAND / PART NUMBER:	1	SEE ITEM #3 - EQUIVALENT OF #3 BENCH MOUNTED CRIMPER	FLEXTRAL / FX17E	85C-KKB
	UNIT RENTAL PRICE PER MONTH OR NO CHARGE	1	N/A	\$0.00	\$0.00
ITEM 2.	DESCRIPTION	QTY	HOSE CUTTING MACHINE	HOSE CUTTING MACHINE	HOSE CUTTING MACHINE
	MANUFACTURER / BRAND / PART NUMBER:	1	GATES CORP / NAPA 78019 / 78009	FLEXTRAL / 24397	332T-115V
	UNIT RENTAL PRICE PER MONTH OR NO CHARGE	1	NO CHARGE	\$0.00	\$0.00
ITEM 3.	DESCRIPTION	QTY	BENCH MOUNTED CRIMPER	BENCH MOUNTED CRIMPER	BENCH MOUNTED CRIMPER
	MANUFACTURER / BRAND / PART NUMBER:	1	GATES CORP / NAPA / 77700 CRIMPER GATES CORP / NAPA / 77810 CRIMP PUMP INCLUDES CRIMPING DIE'S	FLEXTRAL / FX21	85C-KKB
	UNIT RENTAL PRICE PER MONTH OR NO CHARGE	1	NO CHARGE	\$0.00	\$0.00
PART C: SERVICE LABOR RATES					
(MUST INCLUDE ALL FEES/TRANSPORTATION TO JOB SITES AND LANDFILLS)			FIELD SERVICE RATE	FIELD SERVICE RATE	FIELD SERVICE RATE
REGULAR			SEE FIELD SERVICE EXPLANATION LETTER DELIVERY FEE OVER 10 MILES FROM \$7.99 to \$19.99 per hour	\$0.00 per hour	\$60.00 per hour
AFTER HOURS/WEEKENDS/HOLIDAYS			\$85.00 per hour	\$50.00 per hour	\$60.00 per hour

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BID DATE: AUGUST 7, 2013 **DEPARTMENT: GENERAL SERVICES**

		GVM INC. EL PASO, TX	MASTHEAD INDUSTRIES INC. dba HOSE POWER EL PASO, TX	SOUTHWEST SEAL & SUPPLY EL PASO, TX
PART D: SAMPLE PRICING				
ITEM 1.	DESCRIPTION / MANUFACTURER PART NUMBER:	1/2" HYDRAULIC HOSE	1/2" HYDRAULIC HOSE	1/2" HYDRAULIC HOSE
	BIDDER PART NUMBER:	70392	EX-08	302-8-RL
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$8.10	\$8.98	\$10.90
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$3.24 PER FOOT	\$2.30	\$2.18
	LABOR COST (Assume one (1) hour labor from PART C Regula Rate)	\$7.99	\$0.00	\$0.00
	TOTAL COST - (City's Cost + Labor Cost)	\$11.23	\$2.30	\$2.18
ITEM 2.	DESCRIPTION / MANUFACTURER PART NUMBER:	3/4" HYDRAULIC HOSE	3/4" HYDRAULIC HOSE	3/4" HYDRAULIC HOSE
	BIDDER PART NUMBER:	70394	EX-12	302-12-RL
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$13.48	\$13.66	\$17.70
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$5.40 PER FOOT	\$3.50	\$3.54
	LABOR COST (Assume one (1) hour labor from PART C Regula Rate)	\$7.99	\$0.00	\$0.00
	TOTAL COST - (City's Cost + Labor Cost)	\$13.39	\$3.50	\$3.54
ITEM 3.	DESCRIPTION / MANUFACTURER PART NUMBER:	3/8" HYDRAULIC HOSE	3/8" HYDRAULIC HOSE	3/8" HYDRAULIC HOSE
	BIDDER PART NUMBER:	70391	EX-06	302-6-RL
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$8.02	\$8.23	\$9.50
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$3.21 PER FOOT	\$2.11	\$1.90
	LABOR COST (Assume one (1) hour labor from PART C Regula Rate)	\$7.99	\$0.00	\$0.00
	TOTAL COST - (City's Cost + Labor Cost)	\$11.20	\$2.11	\$1.90

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 BID DATE: AUGUST 7, 2013 DEPARTMENT: GENERAL SERVICES

		GVM INC. EL PASO, TX	MASTHEAD INDUSTRIES INC. dba HOSE POWER EL PASO, TX	SOUTHWEST SEAL & SUPPLY EL PASO, TX
PART D: SAMPLE PRICING				
ITEM 4.	DESCRIPTION / MANUFACTURER PART NUMBER:	1" HYDRAULIC HOSE	1" HYDRAULIC HOSE	1" HYDRAULIC HOSE
	BIDDER PART NUMBER:	70395	EX-16	302-16-RL
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$17.44	\$18.84	\$24.25
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$6.98 PER FOOT	\$4.83	\$4.85
	LABOR COST (Assume one (1) hour labor from PART C Regula Rate)	\$7.99	\$0.00	\$0.00
	TOTAL COST - (City's Cost + Labor Cost)	\$14.97	\$4.83	\$4.85
ITEM 5.	DESCRIPTION / MANUFACTURER PART NUMBER:	1 1/4" HYDRAULIC HOSE	1 1/4" HYDRAULIC HOSE	1 1/4" HYDRAULIC HOSE
	BIDDER PART NUMBER:	70240	EX-20	302-20-RL
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$32.50	\$32.88	\$57.40
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$13.00 PER FOOT	\$8.43	\$11.48
	LABOR COST (Assume one (1) hour labor from PART C Regula Rate)	\$7.99	\$0.00	\$0.00
	TOTAL COST - (City's Cost + Labor Cost)	\$20.99	\$8.43	\$11.48
ITEM 6.	DESCRIPTION / MANUFACTURER PART NUMBER:	2" LOW PRESSURE RETURN LINE	2" LOW PRESSURE RETURN LINE	2" LOW PRESSURE RETURN LINE
	BIDDER PART NUMBER:	70137	HH-32	7216E-2002
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$36.14	\$51.12	N/A
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$14.46 PER FOOT	\$13.11	\$6.47
	LABOR COST (Assume one (1) hour labor from PART C Regula Rate)	\$7.99	\$0.00	\$0.00
	TOTAL COST - (City's Cost + Labor Cost)	\$22.45	\$13.11	\$6.47

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PART D: SAMPLE PRICING				
ITEM 7.	DESCRIPTION / MANUFACTURER PART NUMBER:	3" LOW PRESSURE RETURN LINE	3" LOW PRESSURE RETURN LINE	3" LOW PRESSURE RETURN LINE
	BIDDER PART NUMBER:	70139	HH-48	7216E-3002
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$61.92	\$87.52	N/A
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$24.77 PER FOOT	\$22.44	\$9.89
	LABOR COST (Assume one (1) hour labor from PART C Regula Rate)	\$7.99	\$0.00	\$0.00
	TOTAL COST - (City's Cost + Labor Cost)	\$32.76	\$22.44	\$9.89
ITEM 8.	DESCRIPTION / MANUFACTURER PART NUMBER:	1/4" NYLON BRAKE LINE	1/4" NYLON BRAKE LINE	1/4" NYLON BRAKE LINE
	BIDDER PART NUMBER:	H30000-04	DT-04BK-100	1120-4A-BLK-100
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$1.09	\$1.38	\$1.41
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$0.44 PER FOOT	\$0.32	\$0.28
	LABOR COST (Assume one (1) hour labor from PART C Regula Rate)	\$7.99	\$0.00	\$0.00
	TOTAL COST - (City's Cost + Labor Cost)	\$8.43	\$0.32	\$0.28
ITEM 9.	DESCRIPTION / MANUFACTURER PART NUMBER:	1/2" NYLON BRAKE LINE	1/2" NYLON BRAKE LINE	1/2" NYLON BRAKE LINE
	BIDDER PART NUMBER:	H30000-08	DT-08BK-100	1120-8A-BLK-100
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$2.19	\$4.15	\$3.63
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$0.88 PER FOOT	\$0.96	\$0.73
	LABOR COST (Assume one (1) hour labor from PART C Regula Rate)	\$7.99	\$0.00	\$0.00
	TOTAL COST - (City's Cost + Labor Cost)	\$8.87	\$0.96	\$0.73

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		GVM INC. EL PASO, TX	MASTHEAD INDUSTRIES INC. dba HOSE POWER EL PASO, TX	SOUTHWEST SEAL & SUPPLY EL PASO, TX
PART D: SAMPLE PRICING				
ITEM 10.	DESCRIPTION / MANUFACTURER PART NUMBER:	5/8" NYLON BRAKE LINE	5/8" NYLON BRAKE LINE	5/8" NYLON BRAKE LINE
	BIDDER PART NUMBER:	H30000-10	DT-10BK-100	1120-10A-BLK-100
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$3.29	\$5.44	\$6.15
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$1.32 PER FOOT	\$1.25	\$1.23
	LABOR COST (Assume one (1) hour labor from PART C Regula Rate)	\$7.99	\$0.00	\$0.00
	TOTAL COST - (City's Cost + Labor Cost)	\$9.31	\$1.25	\$1.23
ITEM 11.	DESCRIPTION / MANUFACTURER PART NUMBER:	1/2" JIC FEMALE SWIVEL FITTING, 37 DEGREE	1/2" JIC FEMALE SWIVEL FITTING, 37 DEGREE	1/2" JIC FEMALE SWIVEL FITTING, 37 DEGREE
	BIDDER PART NUMBER:	G25170-0808	E06-08FJ	10643-8-8
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$14.84	\$11.41	\$17.45
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$5.94 EACH	\$3.14	\$3.49
	LABOR COST (Assume one (1) hour labor from PART C Regula Rate)	\$7.99	\$0.00	\$0.00
	TOTAL COST - (City's Cost + Labor Cost)	\$13.93	\$3.14	\$3.49

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PART D: SAMPLE PRICING				
ITEM 12.	DESCRIPTION / MANUFACTURER PART NUMBER:	¾" JIC FEMALE SWIVEL FITTING, 37 DEGREE	¾" JIC FEMALE SWIVEL FITTING, 37 DEGREE	¾" JIC FEMALE SWIVEL FITTING, 37 DEGREE
	BIDDER PART NUMBER:	G25170-1212	E12-12FJ	10643-12-12
	PRICE LIST COST BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$25.84	\$22.03	\$28.65
	CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$10.34 EACH	\$6.06	\$5.73
	LABOR COST (Assume one (1) hour labor from PART C Regula Rate)	\$7.99	\$0.00	\$0.00
	TOTAL COST - (City's Cost + Labor Cost)	\$18.33	\$6.06	\$5.73
TOTAL COST (ITEMS 1-12)		\$185.86	\$68.45	\$51.77

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BID DATE: AUGUST 7, 2013		DEPARTMENT: GENERAL SERVICES	
	GVM INC. EL PASO, TX	MASTHEAD INDUSTRIES INC. dba HOSE POWER EL PASO, TX	SOUTHWEST SEAL & SUPPLY EL PASO, TX
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	2%-10 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY:			
Within ___ consecutive calendar days.	1	1	24
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	4	24	4
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.			
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.			
BIDS SOLICITED: 18	BIDS RECEIVED: 3	BIDS LOCAL: 17	NO BID: 0

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